



BANCON
PARTNERSHIPS

YOUR TRUSTED PARTNER IN
RETROFITTING

WHOLE HOUSE RETROFIT &
DECARBONISATION / ECO MEASURES

Bancon Partnerships is at the forefront of the retrofitting industry, with a proven track record including the Housing Improvement Project (HIP); a £40M initiative focused on retrofitting social housing in Aberdeenshire.

Our expertise spans a wide range of upgrades, from kitchens and bathrooms to internal wall insulations, solar panels, roof works, re-wires, heating upgrades, external wall insulation and render, air source heat pumps and more.





We pride ourselves on our collaborative approach, working closely with Social Housing Landlords to design, install, and manage energy-efficient projects within occupied social housing.

Our commitment to excellence is evident in our comprehensive services, from initial surveys with pre construction EPC, to a quality work finish with final EPC ratings, ensuring a seamless retrofit experience for our clients.

Our retrofit capacity is continuously expanding, allowing us to offer turnkey solutions for our clients. Our team of retrofit coordinators, designers, assessors, and installers are complemented by our in-house CAD team, ensuring accurate and efficient designs.

We are confident that this brochure will provide valuable insights into the retrofit journey for landlords, highlighting potential challenges and opportunities. Please reach out to discuss your retrofit strategy and explore our ongoing HIP projects.

“Our team has extensive expertise in executing refurbishment and upgrading tasks within a range of properties, drawing from our direct involvement in the HIP Framework for Aberdeenshire Council. At the heart of our approach lies a deep commitment to collaboration.”

Ray Turner, Partnerships Director

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THE BENEFITS OF RETROFIT

ENVIRONMENTAL

- Low carbon emissions
- Reduced fuel demand
- Government target of net zero by 2050
- All EPC C minimum by 2030



HEALTH

- Improved living conditions leading to improved health and lower associated costs
- Enhanced resident health and wellbeing
- Superior indoor air quality
- Residents taking pride in their upgraded homes
- Boosted resident morale



ECONOMIC

- Reduced fuel bills
- Mitigation of fuel poverty
- Stimulation of the local economy through green supply chain job creation
- Enhanced housing stock value and higher EPCs
- Reduction in rent arrears





TURNKEY SOLUTION

YOUR ONE-STOP SOLUTION FOR RETROFITTING

Our clients provide us with property addresses and upgrade requirements, and we handle everything else:

- **Full House Surveys:** We assess the current state of the property and determine the necessary upgrades.
- **Initial EPC Rating:** We provide an initial EPC rating based on our assessment.
- **Recommendations:** We suggest measures to improve the property's energy efficiency.
- **Design and Drawings:** Our in-house CAD team develops detailed designs for approved works.
- **Execution:** We carry out all retrofit works as per the plan.
- **Final EPC Rating:** Post-work, we provide an EPC rating to confirm the improvements.

Let us take your retrofitting requirements out of your hands and into ours. From inception to completion - we are your one-stop retrofit solution.



WHY RETROFIT WITH BANCON PARTNERSHIPS?

Climate change and the UK Government's target of net zero by 2050 have placed a spotlight on the housing sector. With housing contributing significantly to the UK's energy consumption and carbon emissions, retrofitting becomes essential. We offer a comprehensive turnkey retrofit solution, from design to construction, ensuring properties are energy-efficient, environmentally friendly, and comfortable for residents.



WHAT IS PAS2035?

PAS2035 is a standard that focuses on whole house retrofit works, emphasising a comprehensive approach rather than isolated installations. At Bancon, we ensure compliance with this standard by:

- Prioritising fabric-first measures like insulation, air tightness, and appropriate ventilation.
- Conducting detailed retrofit assessments to evaluate energy performance, carbon reduction, and costs.
- Developing Medium Term Improvement Plans for each property, ensuring compatibility and effectiveness of retrofit measures.





WHOLE HOUSE RETROFIT / DECARBONISATION

Our commitment to excellence is reflected in our comprehensive retrofit process. Below, we outline our systematic approach to retrofitting:

- 1 Assess Stock Data:** We conduct detailed property surveys, understanding challenges and ensuring accurate data for informed decisions.
- 2 Define Project Scope:** We align with client objectives, considering factors like budget, decarbonisation targets, and social value.
- 3 Design, Plan, and Procure:** Our in-house teams collaborate to develop accurate designs, energy models, and improvement plans.
- 4 Installation:** We ensure compliance with PAS2035 and manage all aspects of the installation process.
- 5 Monitor:** Post-completion, we monitor various parameters like humidity, temperature, and energy use, ensuring optimal performance.



BENEFITS OF CHOOSING BANCON PARTNERSHIPS

- ✓ Managed by experienced retrofit experts
- ✓ Executed to the highest health & safety and quality standards
- ✓ Customer-centred, ensuring resident satisfaction
- ✓ Compliant with all relevant regulations and standards
- ✓ Delivered on time and within budget





WHAT BANCON PARTNERSHIPS WILL BRING TO YOUR RETROFIT PROJECT

- Since 2018 our specialised housing team has revitalized over 4,500 occupied properties.
- As a local enterprise, we take pride in employing community members and collaborating with local supply chain partners.
- Our team boasts vast experience in the refurbishment and enhancement of housing stock.
- We prioritise understanding both our clients' and tenants' needs, ensuring a seamless experience for all parties involved.
- Every member of the Bancon team, including supply chain partners, is attuned to the specific requirements of our clients and tenants.
- We champion tenant liaison & awareness sessions, providing clarity on our operations & activities.
- All tenants receive a comprehensive information pack detailing the project.
- Recognising the diverse needs of our community, we offer support packages tailored for vulnerable tenants.
- Our team possesses the expertise to conduct preliminary property surveys, draft CAD layouts, present options to tenants, and secure approvals efficiently.
- We operate under a "Right First Time Philosophy", ensuring that each project is meticulously planned and executed.
- Our deep market insight allows us to recommend the best available options and alternatives, backed by knowledge of product performance.
- Our robust operational and commercial strategies are tailored for these specific construction activities, guaranteeing timely delivery of a premium product.



CASE STUDY: HOUSING IMPROVEMENT PROJECT (HIP)



£40m Budget



Over 95% Achieved

Bancon Partnerships is proud to lead the HIP project in Aberdeenshire, a £40M endeavour dedicated to retrofitting social housing.

This initiative exemplifies our holistic approach, seamlessly transitioning from design to implementation, guaranteeing top-tier upgrades for properties. Within the project, we successfully tackled an impressive array of scenarios.

Our consistent achievement of Key Performance Indicators above 95% underscores our unparalleled expertise and unwavering commitment in this domain.



COMPLETED SCENARIOS:	
BATHROOMS	444
KITCHENS	714
GAS HEATING	186
PV	977
QUANTUM	499
REWIRE	137
WINDOWS	640
DOORS	445
PORCH	49
EWI	84
ROOF FINISH (FLAT)	5
ROOF FINISH (MAIN)	40
ROOFLIGHTS	68
DORMERS	27
CAVITY WALL INSULATION	17





CHALLENGES, IMPACT & LESSONS LEARNED

Every retrofit project presents its unique challenges. At Bancon Partnerships, we adopt a proactive approach, anticipating potential issues and addressing them promptly. From design challenges to construction hurdles, we've faced them all and have continuously evolved our processes to ensure optimal outcomes.





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**FOR MORE INFORMATION OR TO DISCUSS
YOUR RETROFIT NEEDS, CONTACT:**



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